



**Resolute  
Asset  
Management**

**12 March 2010**

## **Asset Manager Launched To Target Distressed Real Estate Exposures**

**London, UK –** A new asset management and advisory business has been established by an experienced team of real estate, financial and legal experts. Resolute Asset Management LLP (“Resolute”) will offer clients specialist asset management and consultancy services focussed on distressed debt and equity positions underpinned by real estate portfolios in European and former CIS countries.

Resolute will work with lenders, investors and institutions who own distressed real estate related financial assets that present significant complexity or geographical complications. In particular, Resolute assists when clients do not have sufficient specialised resources to manage their positions.

The team is led by ex-Credit Suisse banker Bill Hancock and Robert Kingsmill, a former real estate lawyer with Allen & Overy and Clifford Chance. Most recently, the pair garnered pan-European and CIS experience with private equity real estate manager JER Partners. Resolute has also appointed an Advisory Board, including Baron Paul Buysse, Thom Wernink and Brian Wilson, which will provide strategic support and advice to the business.

Bill Hancock, Managing Partner of Resolute, said: “We see a significant market need for an independent asset management business, with expertise in understanding the full value chain of indirect real estate exposures. We are focussed on providing these specialised services to lenders and investors who do not have the internal resources to monitor and manage investments outside their core markets, and therefore complementing their existing team. We aim to combine unparalleled distressed restructuring skills with intense asset management of the underlying real estate assets.

Our blend of professional backgrounds and market experience means we are well placed to offer clients the greatest possible asset recovery expertise.”

For more information, please visit [www.resoluteassetmanagement.com](http://www.resoluteassetmanagement.com)

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**Notes to Editors**

**Management team**

**Bill Hancock, Managing Partner**

Bill was formerly Managing Director and Head of Acquisitions at JER Europe, a leading Pan-European real estate private equity fund manager. Prior to joining JER, he spent 11 years with Credit Suisse in Switzerland, Italy and the UK, where he was initially involved in distressed restructurings and later real estate investment banking, with responsibility for Continental Europe. Bill is Australian and commenced his career in Australia managing distressed tourism and property workouts across the country for the State Bank of South Australia Group.

He holds an Economics Degree from Adelaide University and a Master of Business Administration from Bocconi University in Italy.

**Robert Kingsmill, Partner**

Robert was formerly Director with JER Partners, principally focused on the Marbleton Property Fund, JER's co-sponsored fund dedicated to the CIS. Prior to joining JER, Robert spent over eight years as a senior real estate lawyer with Allen & Overy LLP and Clifford Chance LLP in London, covering the full spectrum of real estate transactions, including major office development and investment work in the UK market and also more complex corporate level structured international real estate transactions.

He holds a BA in Commerce and LLB from the University of Queensland and is admitted as a barrister and solicitor in Victoria, Australia and as a solicitor in England and Wales.